

Information Secured 

# Which approach fits your practice?

# A quick decision guide for GP practice managers

**One question:** Do you have funding available now, or do you need to protect cash flow?  
That's usually where the answer lies.



## Bulk Back Scanning

- Complete digitisation in 3-6 months
- Full NDR upload capability
- Single project, defined outcome
- Predictable upfront cost
- Immediate digital access to entire collection
- Multi-site access from day one
- Clear timeline for ICB reporting
- Best when capital budget available



## Phased Scan-on-Demand

- Immediate space conversion to consulting room
- Manageable monthly costs
- Physical backup during IT issues
- Digital library builds based on usage
- Pay as you go - no capital required
- Flexibility as infrastructure matures
- Gradual change management
- Best for cash flow protection

## Choose Your Path:

### Choose Bulk Scanning if:

- ✓ You have ICB funding or capital budget
- ✓ Your ICB has clear digitisation deadlines
- ✓ You want everything done quickly
- ✓ You need multi-site digital access
- ✓ You're comfortable with upfront investment
- ✓ You prefer one-time projects

### Choose Phased Approach if:

- ✓ You need to protect cash flow
- ✓ You want operational resilience
- ✓ You need space revenue immediately
- ✓ You prefer gradual implementation
- ✓ You value physical backup options
- ✓ Your ICB timeline is flexible

# Book your **FREE** 30-minute consultation.

Still not sure if **Bulk Scanning**, or **Phased Approach** fits your practice?  
We help you work it out based on **YOUR** circumstances - no sales pressure.

## Both options include:

- ✓ DSP Framework Compliance
- ✓ BS10008 Scanning
- ✓ 99% SLA Performance
- ✓ 24/7 Emergency Access

**Book a FREE consultation**